

## Dilip Chandak – CEO Vega Helmets

Mr. Dilip Chandak, CEO, Vega Helmets, Belgaum addressed students of II semester on 22<sup>nd</sup> January 2014. Sharing his experiences as an entrepreneur he urged the students to get into business without fear and hesitation. Have a broad mind and heart and enjoy business is what he seemed to believe in. Discuss ideas; keep talking about your ideas to others. Even if you cannot work on it and somebody else uses it feel good that at least YOUR idea is alive in someone else. Do not allow jealousy to set into you. Do not believe you are a small town person and hence it is difficult to make it big. Become aware of the business needs and ideas. Travel around to know how business is done. Benchmark with the best but never be apprehensive or feel inferior of your own product. Appreciate others and share their success were some suggestions he gave to the audience. Answering a volley of question that were connected to the finances he raised, the women issues that plague business, the loyalty to the company and how experience is more valued over degree it seemed like it was a good rapport that the speaker established with the students. To a query on ethics he mentioned that to him ethics is not cheating his suppliers, customers and end users. There are certain procedural hurdles that one has to cross in business and the entrepreneur is hard pressed, he may have to resort to certain unpleasant means. Follow your dream and take calculated risks is what he urged. In all it was a fruitful afternoon spent with the speaker.

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For III team

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